

Message Text

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R 192105Z SEP 73

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

UNCLAS STATE 186497

E.O. 11652: N/A

TAGS: BMEP, NI

SUBJ: EXPANSION OF NIGERIAN EDUCATIONAL FACILITIES

1. DURRANT DEININGER DOMMER KRAMER GORDON (DDDKG) AND STANLEY CONSULTANTS (SC) HAVE REQUESTED ASSISTANCE FROM MEPD AND EMBASSY IN THEIR EFFORT TO OBTAIN THE \$54 MILLION WORLD BANK FINANCED ARCHITECTURAL AND ENGINEERING CONTRACTS FOR SUBJECT PROJECT WITH ESTIMATED \$10 MILLION U.S. EXPORT POTENTIAL.

2. DDDKG/SC HAVE BEEN ADVISED BY NIGERIAN EMBASSY IN WASHINGTON TO EXPRESS THEIR INTEREST TO ALHADJE ABUBAKAR, PERMSEC FEDERAL MINISTRY OF FINANCE AND AHMED JODA, PERMSEC FEDERAL MINISTRY OF EDUCATION AND REQUEST THEY BE GIVEN OPPORTUNITY TO PRESENT A DETAILED PROPOSAL. DDDKG SENT EMBASSY BLIND COPY OF CABLES TO THESE OFFICIALS DATED 9/6/73.

3. JOSEPH DURRANT OF DDDKG CONTACTED LAGOS WASHINGTON EMBASSY'S ACTING MINISTER E.O. KULADE WHO INTRODUCED HIM TO J.A.O. 9)90-\$3, STRUCTURAL ENGINEER IN LAGOS.

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WTDR DATED 7/16/73. ON OLOPADE'S FIRM ADELADICO

FURNISHED DURRANT BY MEPD.

4. WORLD BANK PROJECT SPECIALIST RENE WELTER HAS BEEN CONTACTED BY DDDKG/SC. WELTER FELT THAT STANLEY CONSULTANTS LAGOS OFFICE WOULD GREATLY ASSIST CHANCES OF OBTAINING CONTRACT.

5. REQUEST EMBASSY ADVISE STATUS OF PROJECT AND VERIFY WORLD BANK INFORMATION THAT ABUBAKAR AND JODA ARE KEY OFFICIALS TO BE CONTACTED AND RECOMMEND OTHER CONTACTS DDDKG SHOULD MAKE TO GET ON SHORT LIST. ALSO BEST MEANS OF EXPRESSING USG AND DDDKG/SC INTEREST FOR U.S. PARTICIPATION.

6. DURRANT PREPARED TO MAKE PERSONAL VISIT TO LAGOS TO PRESENT PROPOSAL.
RUSH

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